



## CUSTOMER CASE STUDY

# Large Retailer Customer Case Study

**How Security On-Demand helped a customer prepare and pass an external audit within 90 days in order to avoid penalties of up to \$100,000 per month.**

## The Event

A large retailer came to Security On-Demand with the need to prepare for and pass an external audit within 90 days in order to avoid penalties of up to \$100,000 per month. According to Gartner, achieving PCI compliance (Level 1) can cost up to \$1 million.

## The Result

Security On-Demand offers audit efficiency so the customer could easily generate the necessary reports to demonstrate compliance. Because SOD's ThreatWatch platform also addresses PCI Requirements, we helped the retailer to successfully perform the required logging of devices within the customer's Cardholder Environment.

As a last step, SOD also helps monitor compliance by establishing metrics, baselines, and reporting to provide ongoing information regarding compliance posture.

**SOD offered an affordable solution implemented within the customer's deadline:**

- Timely response to potential compliance or audit findings with capability to identify, examine and manage security compliance issues in near real-time and on a reporting period basis
- Good for business – Retailer maintains their customers' trust by safeguarding their credit card data